



Vermont South Club Inc.

Livingstone Road
Vermont South 3133

27th Annual Report & Financial Statement for year ended 30th June 2019

VSC MANAGEMENT COMMITTEE 2017/18

President	David Dressing	0458 077 710
Vice President	Pauline Cullen	0421 023 369
Secretary	Jim Baker	0409 402 215
Treasurer	Martin Haines	0418 391 069
Committee	Ken Barnhill Liz Henwood Libby Fergusson Gwen Baker	9878 9448 0419 589 662 9802 9694 0409 402 215
Sponsorship	Pauline Cullen	0421 023 369
Membership	Paul Dunn	0409 852 240
Bowls Chairperson	Michael Keel	0410 440 962
Tennis Chair person	Damien Whaley	0417 350 546
Darts Chairperson	Ray Spelman	9803 1598

LIFE MEMBERS

1990	Kevin Donovan Gary McDonnell	2009	Clive Wilson
1994	Geoff Iles	2011	John Mead
1995	Ian Strong	2013	Gary Simmons
1997	Lynton Reid John Allen Chris Moule	2015	Mike Emery
1999	Nellie Sutherland	2017	Trevor Holland
2002	Jill Raymond	2018	Christine Holland
2008	Jock Halley		Barrie Brown John Temple Andrew Ross



VERMONT SOUTH CLUB PRESIDENTS CLUB REPORT 2018 / 2019

Every year we ask, where has the year gone - quickly again. First thing I would like to mention is the magnificent job all our volunteers have done again this year. It has been a huge year with plenty of things happening and you just can't appreciate how a club would move forward without all of the great helpers we have. Tennis, bowls and darts collectively are all magnificently served by these great people. You should all be proud of yourselves and be happy that your contribution is so important for our long term future.

The club is growing, and as we get older we have people replacing those who can't join us on the tennis courts, bowling green or at the dart boards. Replace, does not mean our elderly members moving on it means enjoying what the club has to offer after they finish their playing days.

As you are aware we were able to secure a \$300,000.00 grant from the Federal Member for Deakin, Michael Sukkar. This has been confirmed and was always in the Federal budget and is available to us until 2026. We are now working with council to complete architect's drawings so as we can have the overall cost of our extensions submitted for consideration in the City of Whitehorse 2020 budget. Included in the extension is provision for a members lounge. A place where all members will be able to play cards, watch TV, have a coffee or other refreshments, you will be able to read books from an updated library etc. So something to look forward to for everybody. Playing or non playing.

We are looking at upgrading the tennis court lighting. There is a lot of work going on to firstly get some costings completed then get this project completed as soon as possible.

With the delay of our extensions taking place it enabled us to bring forward the replacement of the Ryman Green. We had some contamination in the bottom left hand corner as well as the green deteriorating in other places. Our thought process was that it had to be replaced at some stage in the not too distant future so why not now, particularly when we are now a division one club and secondly, the money we were investing into the extension was not required, so we were able to channel funds into the Ryman Green project. It was completed in August with plenty of time for members to get a feel for it.

These things just don't happen. There was an enormous amount of work done by Denis Quintal and his team, Noel Bennett, Ron Vogle, Tony Bennett, Alan Rolfe, Barry Hockham and John Bennett to get the job done. We commissioned a working party, who literally spent hours putting a business case together for the committee to consider. When everything was taken into account, points for and against, it was

unanimous that we proceed with the work. KCL won the contract and you can see the result.

Infrastructure is an important part of our existence and where possible we will meet all viable projects subject to us being in a sound financial position.

A couple of years ago the tennis club had a reinstatement, if you like, of their committee. It was thought that they should have autonomy and would be better served by those involved directly with the tennis club. Led by Damien Whaley and Libby Fergusson they have had a great year. They have eclipsed last year's financial position and have turned in more than a healthy profit. Of course a lot of that money is returned to the club itself by way of different items required to keep the place in top order. So far we have had new carpet laid and new tables being the larger items, and now we are looking at improving the lighting to encourage the current members to play on those nice warm balmy nights. Damien will no doubt talk about the on court effort in his report. Well done to all concerned and congratulations to the trophy winners in the club championships held recently.

Jess became a mum during the year with necessitated additions to her coaching team and a name change – We Are Tennis. Together with this Jess is working with Sean & Kylie Wilkenson both excellent players in their own right and top class tennis coaches. Good luck with the new venture. Your drive and enthusiasm does not go unnoticed.

The darts boys continue to enjoy their Thursday Nights, with good numbers each night. They are self sufficient and again are well served by their management team.

A number of them played Jack Attack and their team won the club challenge at the Dandenong Club a few months ago. Well done boys and we look forward to your involvement with the new competition beginning in a few weeks.

The bowling club again had a wonderful year. The senior team were the leaders in the clubhouse so to speak, with a great finals win that elevated us to Division One. However, all teams are to be congratulated on their efforts throughout the year. In a close encounter out at Darebin, we were so close and yet so far, as we went down in the end to a pretty good Altona Club team. No doubt Michael Keel will give us a good measure of what we did in his report. That said, all of our coaches led by Lloyd and Max were fantastic and I'm sure we will benefit from their knowledge and ability to play the game in their own right. They will work together this year with Max having made a decision to play as well with us this season. Both are exceptional people and we are indeed very lucky to have them playing at Vermont South. Our other coaches have also played a pivotal role, weaving their magic to all new players and others who have requested assistance. I'm sure they would have passed on a lot of good information for us to learn from.

Lloyd, Max and a few others set about presenting a " Model for Division One " Chairman of Selectors, Alan Lamb & Andrew Ross, Michael Keel, Lloyd and Max were absolutely certain we had to move quickly. Shoring up our current list of players as well as bringing in new people to the club. This was paramount for our longevity.

We also take this opportunity of congratulating Max on his magnificent win against the Australian Number 1 Aron Sheriff. Terrific effort and one that he will remember for the rest of his life.

With the promotion of us to Division One there are some new things happening. Again, I'm sure Michael will talk about these in his report. I believe these actions were mandatory in any event and will serve us well in our efforts as we continue growing.

After a round table discussion, the committee agreed unanimously to invest \$20,000 into the clubs ongoing development, which includes Coaching, Player Development, Marketing, Branding, Sponsorship and Social Media all of which are so important for us to be one of the leading clubs in the East. We therefore appointed Penny Knight to work with us in this area. Penny has a background in Marketing, Events, Sponsorship and Social Media. She has already met with the VSC committee where we have set some directives. The idea of Sunday Afternoon Entertainment was the first thing she thought we could do. " Sunday November 10th Jazz on the Green " is our inaugural day. She is also working with Damien to improve our website. The front door, so to speak needs to be active and attractive and tell the tale of how we operate without being too busy. Our sponsorship and is another item on her agenda. We are confident that Penny will raise the bar in this area which is pivotal to our revenue growth.

As previously mentioned, Coaching, Game / Player Development and Marketing / Sponsorship, Social Media are things we just have to do to ensure our future, so we need to use all the necessary tools to put ourselves out there and in front of the local community and others. Max is looking after game and player management. Part of his role will be to attract schools to our club by way of putting a competition together where 6 or 7 local schools will compete in a round robin series predominantly to introduce them to the games of tennis and bowls. (YEARS 10 – 12's). He will also look after recruiting. Not a lot has been put on the table as yet but planning has begun.

It is so important that all members understand that clubs such as ours have dwindling memberships. If we don't take affirmative action we will be close to non-existent in time. Bennettswood is a prime example of a club who hasn't taken the necessary action to ensure its longevity. I'm led to believe they only have 2 Saturday Pennant teams this season. Arguably, one the best lawn bowl surfaces in the metropolitan area and they are basically on their knees. As a committee we cannot and will not allow this happen to us.

I am asking everybody to work with us to make sure we are still here in 20 years and beyond. As you can see we are working hard to develop an exciting club for new and older members. We will continue to take steps to do things that we believe are in the interests of all club members. At the same time these actions are taken with the knowledge that we are now and will continue to be financially viable.

To my hardworking committee. Thank you all for doing such a magnificent job. The job of president is made a lot easier with good people who work in harmony. There

should be robust debate and at the same time be able to sit down and have a beer after.

It is unfair to single out any one person because everybody is so important. However, The VP, Pauline Cullen has been great even though she loves her trips away with Phillip. She is still reachable and adds another voice toward what we want to do, playing devils advocate as well. Jim Baker, one word “ FANTASTIC “ not an easy job being secretary, but he is always on the mark, active and a great help. Martin Haynes, Treasurer another tough job. We discuss issues where spending is required and we have to be convinced any spending is controlled as well as looking at ways to increase revenue growth instead of going to the same well all the time. This is proven by no increased membership and little or no additional costs at the bar. Keeping on top of expenditure is key and Martin is certainly got it under control.

To those people who have the highest award bestowed upon them – Life Membership CONGRATULATIONS. This award has been earned by you for the time and effort you have put into the club over many years. An accolade and at the same time saying thank you for your invaluable time.

Meritorious Service Awards. Your efforts have also been recognised and an award to say we appreciate everything you have done for us, whether it be one continuous task or many.

Finally, pushing the point, we are a club taking all necessary steps to secure our future. The Council have given us a wonderful accolade saying we are one of the most progressive in the municipality, and they have not 100% said no to a roof. I know, pie in the sky you might say, but you have to float these ideas or you aren't in the queue. We are determined to flourish and continue to build our membership and at the same time have our infrastructure equal to any other.

David Dressing
President.

MISSION STATEMENT

VISION

The Vermont South Club seeks to occupy a position as the most recognisable and respected sporting club in the district.

MISSION

The Vermont South Club serves the community through the provision of healthy and competitive sporting activities and provides, for its members, excellent sporting facilities within a warm and friendly atmosphere.

We adhere to a fundamental belief that a healthy lifestyle and positive community spirit is enhanced by the provision of social and competitive sport for people of all ages and abilities at an affordable price.

VALUES

We will turn our vision into reality by:

- Focusing on participation rather than winning at all costs
- Fostering a sense of fair play and sportsmanship
- Embracing equality of opportunity
- Being financially prudent & delivering value for money
- Seeking continuous improvement
- Conducting our activities with integrity
- Planning for the future: being open to the challenge of new ideas
- Working constructively with our sporting partners
- Acknowledging people who

MEMBERSHIP REPORT

As at 30 September 2019

	Tennis	Bowls	Darts	Non Playing	Total	
Adult	72	165	23		260	Adult
Veteran	1	57			58	Veteran
Student	14	1			15	Student
Junior	64				64	Junior
Hot-Shot Junior	26				26	Hot-Shot Junior
Life	1	9		9	19	Life
Non-Affiliated	9	7			16	Non-Affiliated
Non-Playing				25	25	Non-Playing
Family	1				1	Family
TOTAL	188	239	23	34	484	TOTAL

NOTE: Multi-sport members are only included once.

CLUB SPONSORS

Balmoral Gardens		
Bendigo Bank	Peter Grierson	9894 8467
Blue Cross Livingstone Gardens	E Fitzpatrick	1300 133 414
Bekdon Richards Real Estate	Paul Richards	8877 7022
Burwood East Denture Clinic	Daniel Thomas	9803 6420
Coles Vermont South		
Dandenong Club		
Earhealth	Aysha Hollingate	1800 814 616
John Allan Betta Home Living	Brendan Lee	9800 2266
Ringwood Mazda	Anthony ILiareeizis	9815 2999
Weary Dunlop Retirement Village	Denise Thompson	8585 1400
Vermont South Gourmet Meats		
Arrowsmith & Petruccelli	Matt Petruccelli	9887 2777
Hello World Vermont South	Jenni Marr	9803 9099
Hicks Oakley Chessell Williams	Mathew Hicks	9550 4600
KCL Sports		
Mark Emery Panels	Mark Emery	9874 5794
Michael Sukkar	Michael Sukkar	
McDonalds (Vermont South)	Alec Yankos	9886 3755
Neil Angus	Neil Angus	9856 2877
Okka Pies	Ken Hultgren	9720 8202
Rebel Sports Knox		9837 5317
Tobin Brothers Funerals	Tom Tobin	9886 1600
Vermont South Physiotherapy		

BOWLS SECTION REPORT



We are now celebrating 25 years of the Bowling Club and are happy that our club, which started with such humble beginnings, is now one of the biggest and successful clubs in our region. So much hard work by many members over the journey has achieved this significant milestone. Congratulations to all our loyal members past and present who helped build and sustain our club over the past 25 years!

Continuing on from the previous year, we are a very healthy modern bowls club having embedded initiatives like the Jack Attack program into the bowls agenda, corporate bowls engaging local business / community, replacing the west green with a new artificial grass green, achieving divisional one ranking for our top Saturday Pennant team. All these initiatives are great achievements and a credit to the members who were involved. However, we can't afford to sit back as we must keep the growth momentum going ahead.

A challenge facing all bowling clubs, including us is the ageing of our members. Our older members who have been instrumental in building our club are still important but we realise that the level of involvement is not the same. New members are vital and we will be putting extra effort this year into our try bowls program, improving the marketing of the club in the community and our barefoot bowls initiative.

Bowls Club membership is 236 members as at of end September 2019, down from last year. This number is concerning and we know some members are yet to pay the annual membership. These members are being followed up and we will report the membership numbers in eNews during October / November. We cannot afford to be complacent and must always be on the lookout and act accordingly to attract new members to our bowling club.

We are very proud to be part of the local community and we have been recognised by the community receiving our second Deakin Community Award in two years. The Hon Michael Sukkar MP presented this and a Deakin Community Award to Jock Haley for the many years of volunteering managing all aspects of our bar. Other significant community fund raising included 'biggest morning tea' this raised and tidy sum for cancer research and the men's health day raised funds for prostate cancer research.

Jack Attack, Barefoot Bowls and Corporate Bowls are great initiatives and our goal is to increase bowls participation, improve community awareness about our club and to appeal to younger players to have "a go at bowls"!

The income from these initiatives is shown in our Treasurer's report.

Our pennant teams were solid last season with five teams on Saturday playing in the finals, with the two teams who missed out having a competitive season and maintaining their division position. Our 4th, 3rd and 1st teams won promotion resulting in us having teams in Divisions 1,2, 3,4 and 5 for season 2019/20.

In Midweek Pennant we had three sides playing off in finals being sides in Division 1,2 and 3. This resulted in the third side being promoted to Division 2, which was a great result. We also had two teams that were relegated to a lower Division and all other with sides remaining at their current level. We now have sides in Divisions 1,2,3,4 and 5 for season 2019/20.

In Tuesday night pennant completion we finished in 3rd position – made the finals and were eliminated in the semi-finals. This season, if we have sufficient bowlers interested in playing night pennant over a 14-game season, we may be in a position to enter a second term.

We must acknowledge the support of the selectors who spent vast amount dedicated to select teams and manage emergency players when needed. Thank you to all of the selectors for their commitment to this import task and contribution to the success of our pennant teams.

Improving the skill levels, and understanding the tactics of a game is undertaken by the club's coaches. Led by our head coach, assisted by the team of coaches, regular skill base training sessions were held and one-one coaching guidance was available to all club members. The coaches did play an important role in the success of pennant teams and contributed to our try bowls program.

Our Green Team like so many of our volunteers, have a very important and specialised function by keeping the greens in top playing condition, which they do extremely well. Our west green – Ryman Healthcare Green has been replaced under the management of our greens director with a new artificial green supplied by KCL (vendor) who supplied the east green. This project was done on time and under budget. Funding /cost are shown in the treasurers financial report

We must thank our small band of gardeners and helpers who have managed to maintain our gardens to a high standard. And we can't forget to thank our maintenance team who managed to keep our assets in good condition.

The number of people playing social bowls in the last 12 months has been down. The summer season was very hot, and this contributed to lower numbers. Many members were also playing in pennant on both Tuesday and Saturday and this also could have been a contributing factor.

The conveners of social bowls have all worked very hard to run successful events and for this we owe them our thanks.

The Tournament Committee ran and controlled a full calendar of events including the Club Championships, Pro Shot and Gala Day, Men's Health Tournament and review the conditions of play for all tournament and social bowls events.

We have an active social committee who organise many activities outside the green for the benefit of all members. They have organised bus tours, live theatre, as was the Moama trip and have course the Christmas Party. Recently they organised the 25th Anniversary dinner which was a huge success.

The house keeping team, an unnoticed but an important function, have kept our club room in great shape.

Financially, the bowls club finances are sound, and our Treasurer has provided more detail in his report. We have been able to keep any price increases to a minimum and certainly have been prudent with all our expenditures.

Thank you for the support you have given, and we will continue to work together with shared values for the Vermont South Bowls club.

Michael Keel

President Bowls Section

TENNIS REPORT

This past year I've enjoyed working hard for Vermont South Club. With the help of the capable tennis committee we have been trying to make improvements (both big and small) for all members at the club. We have replaced the carpet in the club room, and have also updated all the tables to make the club room feel fresher and more vibrant. Scoreboards have been updated, and we've acquired lots of new line brooms. These are all small improvements but these are things which members expect of a properly maintained tennis club.

Our focus is to make sure that Vermont South Club is a place where members and visitors enjoy going to, and through this we are sure we can grow the number of members we have. More members mean that we can update our facilities, and more opportunities for people to have a hit of tennis!

I would like to take this opportunity to thank all the volunteers who have donated their time and expertise to help around the club. We've had some really productive working bees (and there's more to come) which have neatened up the club grounds. We have also started to get more active on social media thanks to Daniel and Penelope. You will see more activity as we continue to promote the club. We are on the lookout for more volunteers. If you can help out the club we would really like to hear from you.

I'm proud of all of the players who compete for Vermont South Club. We've had some great results this year. I'm also really grateful for everyone who compete socially with other club members. I encourage members to get involved in the competitions. We don't play for sheep stations, and it's a great opportunity to improve your tennis and have fun at the same time.

I'd like to express my thanks to the tennis committee. In no particular order I would like to thank Elvi Lainis, Braydyn Chong, Kylie Wilkeson, Laura Major, Sean Lee, Daniel Shell, Joe Pitt, Libby Fergusson, Jess O'Meara, Ahwan De Run, Kate Fergusson, and Janet Liebler. You have helped so much to ensure the competitions run smoothly, and keep things in order. We are looking for a treasurer. If you have some experience with accounting, and would like to help out, please get in touch (damien.whaley@vermontsouthclub.com.au or 0417 350 546).

We are also especially lucky to have We Are Tennis providing our coaching. Jess O'Meara is still with us. She's joined forces with Sean Wilkeson and Kylie Wilkeson to form a new company. The benefits for our members is that we have more coaches which means we can coach more students at the same time! There's also some extra energy and lots of new ideas to make coaching more enjoyable. We Are Tennis also provide opportunities for new apprentice coaches to get all the support they need to become great coaches in their own right.

Our fundraising has been a great success this year. We're always on the lookout for new ideas, so if you think you know a way to help us raise funds we are all ears.

We have big plans for this coming year, and we would love to take all our members along for the journey.

SENIOR TENNIS COMPETITION CONVENER REPORT

The Saturday Senior competition over the past year continues to run smoothly.

Looking back at the 2018/2019 summer competition, there were 5 teams from A8 grade through to C special 1. The season proved to be a difficult one with one team making it into the finals which was B5. They ended up winning the grand final convincingly!

The 2019 winter season had 4 teams, all of which had played in the previous summer season. A reserve 1 and B4 made the finals while B2 and C special 2 just missed out narrowly. A reserve 1 lost in the semi final to a strong Hallam team while B4 lost to Narre Warren in the preliminary final, by losing the doubles in the deciding match. It was a difficult season to get a rhythm in as there were 4 wash outs and a couple of forfeits to some teams as well.

The 2019/2020 summer season commenced on the weekend. There are 4 teams representing our club again. It was a great day for tennis where B4 and B5 both recorded wins. This season continues all the way until March next year.

All the Vermont South teams have been a pleasure to watch and deal with. It's great to see everyone socialising at the club on Saturday afternoons, especially after the games when the teams sit down and have some food and drinks.

Looking forward to a great summer season from all the players and hopefully some support from friends and family too!

JUNIOR SATURDAY TENNIS COMPETITION CONVENOR'S REPORT

The Summer Saturday Junior Competition commenced on 12 October 2019 with five teams competing in B Special 2, B 4, C Special 1, C1 and Open D Special 2. Three out of the five teams registered wins on the first week and the other two teams lost by fine margins. It is encouraging to see the juniors improving from the previous season, with a couple of teams moving into higher graded divisions. Unlike Sunday, there are no new families participating on Saturday.

The Winter 2019 season was a challenging season with all players putting in their best in all games. We had five teams competing through the bitter cold of winter, and only the Boys D Sp 2 team managed to make the preliminary finals. Unfortunately, we lost and were unable to make the Grand Final. The players had lots of fun, though, and look forward to more success in the coming Summer competition.

Looking back even further, the Summer 2018/19 season ended with three teams playing in preliminary finals and two team ending up as runners-up in their divisions: Boys C2 and Boys D Sp 4. Fantastic achievement by the teams involved!

Vermont South parents and families have been a pleasure to deal with, and a few parents have also contributed to the season's success by helping out with venue supervision and duty parent responsibilities. All parents have been respectful and encouraging towards the players from home and away teams. WDTA have reminded clubs to encourage parents to model and display good behaviour during weekend matches as there have been numerous complaints over the winter season (in other clubs, phew!) of parents behaving badly.

Looking forward to a great season of tennis from our players, parents and coaches who play a significant role in our player's development.

JUNIOR SUNDAY TENNIS COMPETITION CONVENOR'S REPORT

The Summer 2019/2020 Sunday Junior season commenced on 13 October. All 4 home teams scored wins which is great!

Vermont South has 8 teams playing this season on Sunday mornings ranging from Triples D5 to Rubbers A Reserve 1.

Sunday morning matches commence at 08:30 instead of 9:00am. This is a new start time and I'm pleased to say that everyone coped really well during Round 1. We will all welcome the new start time, particularly once we get into the really warm weather of December/January and those 30+ degree mornings!

It's been wonderful to welcome so many new players this season to competition. It has also been wonderful to see so many players progress up the ranks from the summer season and enjoying the challenges that come with playing in higher gradings.

Prior to the season commencing, an information evening was held at the club to introduce new parents to the world of competition and venue supervising. The session was very well attended by not only 'newbie' parents, but also parents who came along for a refresher session on 'How to be a Venue Supervisor'.

I'm sure we're all looking forward to a warm and successful summer season at Vermont South.

MIDWEEK LADIES - MEMRLTA - TUESDAY COMP

We have 2 teams competing in the current 2019/20 Season – having only played 3 matches.

Winter 2019 saw mixed results for the 2 teams, great tennis, friendly rivalry, but maybe not the results we were hoping for...

MIDWEEK LADIES - WDTA - THURSDAY COMP

Season 2 has only 3 rounds left, with our 2 teams having every chance of making the finals. Good luck to both teams.

Once again, the Gill Quillinan Memorial Charity Event was held in September at our club. Over \$800 was raised for Ovarian Cancer Research Foundation. Many thanks to Flick Nolan for assuring that this event ran smoothly.

NIGHT TENNIS

Justin O'meara has been running a very successful Tuesday night comp and hopes the number will increase over summer.

SOCIAL TENNIS

We have worked to improve social tennis participation.

FUNDRAISING

Our focus has continued to raise funds for much needed improvements to the upper clubrooms. This year we have replaced the carpet and table tops in the upper club rooms and purchased line brooms, scoreboards and other items needed. The main fundraising events this year were the Grill'd bottle cap program in which we were voted number 1 by Grill'd customers, our bi-annual Trivia night and we partnered with We Are Tennis to run a corporate event. All up we have raised over \$3,000 dollars in our goal of \$3,500. We look forward to the next year's fundraising events in which we urge all VSC club members to get involved in.

COURT MAINTENANCE

Court maintenance continues to be completed by Steve Morros from Deuce Tennis Court Services. The courts are in good condition. Steve has started to replace the lines on the courts as they have degraded and are falling apart. The coaches and players are happy with the courts and the work that Steve does to maintain them. With continual regular maintenance the courts should remain in good use for a number of years.

We have also built a storage box for the red porous. This is sieved and stored for Steve who mixes it with fresh red porous and spread onto the courts.

We are also exploring replacing our existing court lights with LED lighting.



TENNIS COACHING 2019

Dear VSC Members,

It has been a great 2019 season for Tennis. We have had great success, progress and growth across the board in all programs this year. Many young juniors have been working hard on their game who are now seeing the rewards for their efforts. We have approx. 160 players coming regularly to tennis each week, which is giving a great vibe to the tennis club. Squad sessions have been introduced 3 times a week for Hot Shots junior levels (orange and green) and senior levels (yellow ball level), of which there are around 35 students participating. Friday nights have now been dedicated to Match play which is open to all clients and VSC members. This is a great addition for players to participate in a high standard of competition practice with our professional coaches to learn tennis skills and improve their match play.

There have been a lot of changes for me personally and the business since I wrote the last report. Elvi and I are now new parents to our wonderful daughter Heidi who is already 6 months old. Since finding out we were going to become parents changes needed to be made to the business to accommodate for all clients and members. I have partnered with my long term coaches, friends and mentors, Sean and Kylie Wilkeson and together we founded "We Are Tennis".

Sean and Kylie bring so much experience, professionalism, enthusiasm, passion and commitment to all the aspects of our tennis business. They have really formed great relationships with all the clients, committee and community at Vermont South Club. This has meant that the quality and standard of all programs have remained at a very high standard while I have been on maternity leave. We can't be successful without our wonderful team who always bring so much joy, passion, professionalism and commitment to all programs they run. Thank you to Joseph Pitt, Kate Fergusson, Rob Lewis and Delaram Katozi who have been consistently wonderful and an integral part of the success we have had and continue to have. We would also like to welcome our new coaches this year to strengthen our coaching team. The new coaches are Tane Rakete, Daniel Dolan, Daniel Grubb, Riley Jones, Ryley Nyrie and Jasmina Behlic. We also would like to thank and wish Hong Xiang Yue and Lachlan Gotz who have been amazing coaches within our team, a wonderful future in their careers as they move onto other endeavours.

The strength that we now have from Hot Shots level to Senior/Professional level of tennis is allowing players to reach their true potential. We now have many role models for the younger players to aspire to. Our Coaches regularly play competition and compete in tournaments, which allow them to be great mentors to players on reaching their own goals. As coaches and players we continue to grow and upskill through various workshops, seminars, education courses and playing competitively.

This year we have run a number of extra programs, including internal tournaments, holiday clinics, off court sessions and corporate events. At this year's VSTC club championships many of our students played at a high level in the junior and senior competitions. A big shout out to Ernest De Los Reyes for winning the Boys Under 18's a second time in a row, Sean Wilkeson who won the men's Open championships and Kate Fergusson for winning the women's Open championships.

Each year we try and find player to nominate to participate in the Future leaders' program as part of VSC commitment to investing in our players, and this year we nominated Jorell Reyes. He has gained a lot from participating in the program and part of his contribution to the club, Jorell has come up with good ideas to help promote and run events at the club and volunteer to coach other tennis player to help them reach their tennis goals by becoming a role model. We thank Tennis Victoria and VSC club for making this possible. This is the first step to help players see a pathway in tennis coaching and creating a positive change in their local club.

As we enter Term 4, I am back on the court 3 nights a week and really enjoying the balance between coaching and motherhood.

Going forward 2020 holds a lot of opportunity for our various tennis programs and growing the skills of our coaches and clients. Tennis is looking bright with the warmer weather coming in and hope that the Australian Open will spark more involvement from the tennis community to play more tennis and develop as players.

Thank you to all the committee, players, parents and community for your amazing support, wishes and help as I have taken on the new challenge of motherhood (toughest challenge so far) and have been wonderful to adapt to the changes we have made to help make tennis at Vermont South Club the best it can be.

Warm regards

Jess O'Meara

We are Tennis

DARTS SECTION REPORT – 2019



The VSC Darts Club continues to provide a relaxed but competitive competition every Thursday night. Current member numbers are 24 who are split into 6 teams competing in the Autumn & Spring Seasons.

Darts players are handicapped weekly depending on performance & teams reset every season to make sure our competitions remain relatively even. Our

members also get to play with different players each season selecting a new team name to add to the variety.

2019 saw a blowout win in the **2019 Autumn Season** with **BOYS BRIGADE** (Ray, Bob, Sid & Dan) on 15 Team wins & 191 games won, being clear winner over second placed team **THE CREW** (Darren, John Rick & Mick) who had 11 team wins. Congratulations to all **BOYS BRIGADE** players.

Our handicapper, Neil, has worked his magic to make sure that the **2019 Spring Season** has so far been more hotly contested with top team, **THE COOKS**, only one game ahead of the second & third placed teams with 6 rounds to go.

Last year saw **BIRTHDAY BOYZ** (Darren, Rick, Colin & Kym) winning the **2018 Spring Season** by 14 Team Games from **NEMESIS** (Neil, Ron, Bob & Peter Benson) who finished with 13 wins.

16 current & previous darts players again travelled to Yarrawonga in SEPTEMBER for an enjoyable weekend of golf & darts. The weekend once again ran very smoothly thanks again to the great organisation of Matt Petruccelli.

Thanks also to Ray Spelman, Dom Fallace, & Neil Ramage (Secretary/Competition Co-ordinator) for the continued smooth running of our club.

Individual winners for the past 12 months were:

2018 CLUB CHAMPION: Chris Cronin (beating Darren Lightfoot in the final 2 games to 0.)

2019 COUNTRY CHAMPION: Darren Lightfoot (beating Neil Ramage in the final 2 games to 1) & winner of the Mike Emery Memorial trophy.

TREASURER'S REPORT 2018-19



Membership fees have remained comparable with the previous year however we are advised our affiliation fees will have an increase of 2.75% for the 2019-20 season. It is also a fact that we have over 33% of our bowls members in the Veteran classification at reduced fees. We need some younger members to balance this statistic.

Social bowling has shown an increase of 8% on the previous year which is a positive sign.

Costs of running our kitchen have increased around 15% and repairs and maintenance to the greens and gardens are 19% more than over the previous year.

Fundraising returns have remained constant and we are fortunate to have a very active social/fundraising committee who have supplemented our income with some very successful events.

'Joch's Bar' has again been well supported by members and even though it comes under the VSC umbrella it would be remiss of me to not mention the contribution Joch makes to the well being of the club.

We have installed a touch screen point of sale computer system in the bar ("Joch 2") which enables us to have control on sales and purchases in the bar.

Upgrades to the lighting on the East Green have been completed and the effects are quite dramatic. We are reviewing the lighting on the tennis courts to upgrade them to LED. The introduction of the solar system has resulted in a reduction of our power consumption and electricity costs over the next decade or more. Our power costs with just the LED lights on the bowls east green and a change in our power supplier has reduced our costs from \$25 per day to \$15 per day.

The west green has been replaced during the break in seasons and is running very well. Due to the negotiations of the green working party we were able to pay for the green and the drainage upgrade without having to break into our term deposit.

An upgrade of the clubroom is being reviewed by the VSC which will greatly enhance our current facilities.

I would like to express my appreciation of the assistance I have received from Phil Staley, Jim Baker and Alex Blundell during the past 12 months while I was recovering from my operations and trip overseas. It is great to have such back up support.

Martin Haines

Treasurer

**VERMONT SOUTH CLUB INC.
A.B.N. 60 896 828 957**

**FINANCIAL REPORT
FOR THE YEAR ENDED 30 JUNE 2019**

CONTENTS	Page No.
Statement of Financial Performance	3
Statement of Financial Position	4
Statement of Cash Flows	5
Notes to the Financial Statements	6
Independent Audit Report to Members	

Vermont South Club Inc.

ABN 60 896 828 957

Statement of Financial Performance for the Year Ended 30 June 2019

<u>2017/2018</u>			<u>2018/2019</u>			
Gross Revenue	Expenses	Profit/ Loss		Gross Revenue	Expenses	Profit/ Loss
\$	\$	\$	<u>Net Income Derived From Club Activities</u>	\$	\$	\$
			<i>Bowls</i>			
73,326	41,669	31,657	Bowling-Outdoors	70,342	49,632	20,711
3,206	6,415	-3,208	Shirts and Bowling Items	4,564	6,566	-2,002
6,117	12,518	-6,400	Fundraising -Bowls	18,786	12,505	6,281
82,650	60,602	22,049	<i>Total Bowls</i>	93,692	68,703	24,990
			<i>Tennis</i>			
9,714	5,474	4,240	Tennis and Ball Fees	7,785	6,044	1,742
1,415		1,415	Darts Playing Fees	661		661
27		27	Fund Raising Tennis	0		0
0		0	Junior Tennis Uniforms	0		0
0		0	Sale of Tennis Balls	0		0
11,155	5,474	5,682	<i>Total Tennis</i>	8,447	6,044	2,403
			<i>Contributions from Social / Fund Raising Activities</i>			
66,160	33,620	32,540	Bar Sales	68,011	29,908	38,101
14,916		14,916	Hire of Club House/Corporate Events	6,281		6,281
-5,048		-5,048	Court hire	10,035		10,035
14,368		14,368	Lucky Numbers	19,782		19,782
37		37	Donations	-110		-110
16,641		16,641	Sponsors & Advertising Income	36,690	204	36,486
4,977		4,977	Fundraising - General	3,752		3,752
112,051	33,620	78,431	<i>Total Social/Fund Raising Activities Plus Other Income</i>	144,439	30,112	114,327
59,504		59,504	Total Membership	64,371		64,371
5,339		5,339	Bank Interest	6,296		6,296
1,001		1,001	Sundry Income	157		157
0		0	Grants	0		0
65,844	0	65,844	<i>Total Other Income</i>	70,824	0	70,824
271,700	99,696	172,006	<u>Total Net Income</u>	317,402	104,859	212,544
			<i>Less Expenses Not Allocated</i>			
	990		R&M - Bowling Green		2,986	
	6,492		R&M - Tennis Courts		6,402	
	17,713		R&M - Clubhouse		18,434	
	5,376		R&M - Grounds, Lights & Equipment		7,945	
	700		Lease of Land		1,050	
	10,302		Utilities - Electricity & Gas		8,049	
	1,381		Telephone		2,014	
	643		Liquor Licence		653	
	4,931		Insurance		5,015	
	6,685		Rates - Water & Council		8,309	
	1,789		Trophies & Competition Fees		789	
	236		Advertising		1,068	
	2,449		Printing & Stationery, Postage		3,107	
	9,382		Interest Paid		8,549	
	590		Bank Fees		762	
	8,055		Kitchen Supplies		9,827	
	43,961		Depreciation		44,863	
	1,250		Audit fees		860	
	6,936		Doubtful Debts		1,017	
	4,064		Sundry Expenses		15,367	
		133,925	<i>Total Expenses Not Allocated</i>			147,066
		<u>38,080</u>	<u>Operating Surplus to Members Funds</u>			<u>65,478</u>

Vermont South Club Inc.

ABN 60 896 828 957

Statement of Financial Position as at 30 June 2019

2018		2019
\$		\$
	<u>ASSETS</u>	
	Current Assets	
853	Cash	1,286
74,375	Cash Management Account	56,176
	Debit Card	6,375
205,190	Term Deposits	256,229
112,857	Cheque Account	32,035
<u>393,275</u>	Total Cash Resources	<u>352,101</u>
6,706	Inventory - Bar	5,975
1,040	Inventory - Uniforms	-
	Other Assets	99,424
13,879	Accounts receivable	10,867
(7,630)	Less Provision for Doubtful Debts	(1,017)
<u>407,269</u>	Total Current Assets	<u>467,350</u>
	Fixed Assets	
649,712	At Cost less Accumulated Depreciation	<u>630,437</u>
<u>1,056,981</u>	<u>TOTAL ASSETS</u>	<u>1,097,787</u>
	<u>LIABILITIES</u>	
	Current Liabilities	
-	Accounts Payable	-
-	Prepaid Members Fees	-
-	Retention Green No 1 Upgrade	-
(1,610)	GST Liability	(8,012)
<u>(1,610)</u>	Total Current Liabilities	<u>(8,012)</u>
	Long Term Liabilities	
193,034	Bendigo Bank Loan	<u>174,764</u>
<u>191,425</u>	<u>TOTAL LIABILITIES</u>	<u>166,752</u>
<u>865,557</u>	<u>NET ASSETS</u>	<u>931,035</u>
	<u>MEMBER FUNDS</u>	
38,080	Surplus - this year	65,478
827,477	Retained Earnings	865,557
<u>865,557</u>	<u>MEMBERS FUNDS</u>	<u>931,035</u>

Vermont South Club Inc.

ABN 60 896 828 957

Statement of Cash Flows for the Year Ended 30 June 2019

2017-18		2018-19
\$		\$
	Cash Flows From Operating Activities	
	Payments	
(180,935)	Suppliers	(205,256)
(1,789)	Prizes & Trophies	(789)
	Receipts	
84,454	Bowling Green and Tennis Fees	78,789
59,504	Subscriptions	64,371
66,160	Bar Sales	68,011
16,641	Sponsors & Advertising	36,690
9,868	Hire of Club House and Tennis Courts	16,315
3,206	Sales of Shirts & Bowling Items	4,564
25,526	Fund Raising	42,209
5,339	Interest Received	6,296
1,002	Other Income	157
<u>271,700</u>		<u>317,402</u>
5,628	Decrease/(Increase) in Accounts receivable	(4,618)
1,036	Decrease/(Increase) in Stock on hand	1,771
8,047	Decrease/(Increase) in Other assets	(99,424)
-	Increase/(Decrease) in Accounts Payable	-
(39,947)	Increase/(Decrease) in Other Liability	(6,402)
<u>63,740</u>	Net Cash from Operating Activities	<u>2,683</u>
	Cash Flows From Investing Activities	
(19,292)	Capital Purchases	(25,586)
	Cash Flows From Financing Activities	
(17,440)	Repayment of Borrowings	(18,270)
27,008	Net Increase in Cash	(41,174)
<u>366,267</u>	Cash at Beginning of Year	<u>393,275</u>
<u>393,275</u>	Cash at End of Year	<u>352,101</u>
	Comprising	
74,375	Cash Management Account	56,176
205,190	Term Deposits	256,229
112,857	Cheque Account	32,035
853	Cash on Hand	1,286
-	Debit Card	6,375
<u>393,275</u>	Total	<u>352,101</u>

VERMONT SOUTH CLUB INC.

A.B.N. 60 896 828 957

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2019

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

1.1 Basis of Preparation.

The committee has determined that Vermont South Club Inc. is not a reporting entity and accordingly, this financial statement is a special purpose financial statement prepared in order to satisfy the financial reporting requirements of the Associations Incorporation Reform Act (VIC). The committee has determined that the accounting policies adopted are appropriate to meet the needs of the members.

The financial report has been prepared on an accrual basis and under the historical cost convention, except for certain assets, which, as noted, have been written down to fair value as a result of impairment. Unless otherwise stated, the accounting policies adopted are consistent with those of the prior year.

The accounting policies that have been adopted in the preparation of the statements are as follows:

1.2 Inventories

Inventories are recorded at the lower of cost or net realisable value. Cost is based on first-in first-out cost method and includes expenditure incurred

in acquiring the stock and bringing them to the existing condition and location.

Net realisable value is determined on the basis of the normal selling pattern.

1.3 Property, Plant & Equipment

Items of property, plant and equipment including buildings and other leasehold property are recorded at cost less depreciation. As there is no expectation that existing leases with the Whitehorse Council will not be renewed, depreciation is applied on a straight line basis over the estimated useful life of the assets.

The useful lives are:-

Asset Class	Depreciation Term
Leasehold buildings (Existing)	40 years
Greens and Tennis Courts	12-25 years
Furniture and Equipment	5-15 years
Fencing	20 years
Lighting	10 years
Water Storage	20 years
Machinery Shed	10 years
Groomer	10 years
Ground Improvements	10-20 years

VERMONT SOUTH CLUB INC.

A.B.N. 60 896 828 957

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2019

1.4 Depreciation

Depreciation charge is a charge against the Net Income of the Club. Estimates of remaining useful lives are made on a regular basis for all assets, with annual reassessments for major items. The Statement of Financial Performance for the Year Ended 30 June 2019 reflects the normal accounting treatment.

1.5 Goods & Services Tax

Transactions are recognised net of GST, except where the amount of GST incurred is not recoverable from the Australian Taxation Office (ATO). Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the ATO is included with other receivables or payables in the balance sheet.

NOTE 2: Property, Plant & Equipment

Asset Class	Original Cost	Accumulated Depreciation	Written Down Value
Leasehold Buildings	369,975	335,888	34,087
Lighting	41,376	41,376	-
Greens & Tennis Courts	225,269	225,269	-
Fencing	29,252	29,252	-
Furniture & Equipment	85,042	71,393	13,649
Greens Fixtures & Fittings	11,645	11,443	202
Green No.1 Upgrade	230,388	95,431	134,957
Green No.2	157,774	67,536	90,238
Lower Club House	416,989	111,559	305,430
Machinery Shed	6,791	6,791	-
Ride on Mower/Groomer	11,545	11,545	-
Water Storage	49,175	25,207	23,968
Solar Power	24,347	554	23,793
Ground Improvements	16,591	12,478	4,113
	<u>1,676,159</u>	<u>1,045,722</u>	<u>630,437</u>

NOTE 3: Bendigo Bank Loan Account

The loan from the Bendigo Bank is secured by a guarantee for advances given by the Whitehorse City Council in favour of the Bendigo Bank, to cover borrowing by the club for the development of the Club House and the new green for a term of 20 years. The Club has not provided any security to the Council for its provision of the guarantee, other than that covered by the lease from the Council to the Club for all of the Club's improvements at Charlesworth Park.

INDEPENDENT AUDIT REPORT TO THE MEMBERS OF THE VERMONT SOUTH CLUB INC.

Scope

I have audited the attached general purpose financial report of the Vermont South Club Inc. for the year ended 30 June 2019. The Committee of Management is responsible for the financial report and they have determined that the accounting policies used are appropriate to meet the needs of the Associations Incorporation Reform Act 2012 and the needs of the members.

I have conducted an independent audit of the financial report in order to express an opinion on it to the members of the Vermont South Club Inc. No opinion is expressed as to whether the accounting policies used are appropriate to the needs of the members.

The financial report has been prepared for the purpose of fulfilling the requirements of the Associations Incorporation Reform Act 2012. I disclaim any assumption of responsibility for any reliance in this report or on the financial report to which it related to any person other than the members or for any other purpose other than that for which it was prepared.

My audit has been conducted in accordance with the Australian Auditing Standards. My procedures included examination, on a test basis, of evidence supporting the amounts and other disclosures in the financial report. These procedures have been undertaken to form an opinion whether, in all material respects, the financial report is presented fairly so as to present a view which is consistent with my understanding of the Club's financial position and the results of its operations.

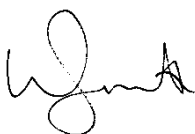
As is common with organisations of this type, it is not practical for the Vermont South Club Inc to maintain an effective system of internal control over fund raising activities and other activities until their initial entry in the accounting records. Accordingly, my audit in relation to these items was limited to the amounts recorded.

The audit opinion expressed in this report has been formed on the above basis.

Audit Opinion

In my opinion, the financial report presents a true and fair view of the financial position of the Vermont South Club Inc. as at 30 June 2019 and the results of its operations and its cash flows for the year then ended in accordance with the accounting policies described in Note 1 to the financial report.

W.P. Smith
Chartered Accountant



Glen Waverley 10 October 2019

